

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January, 2006. The denominator represents the total number of FEU shipped, b carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2006.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2006. Source: PIERS, January, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2006. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: March 31, 2006 Page 1 of 10

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 8.5 \ 8.5

		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	100%	100%	34	\$3,264	\$590	\$40						\$3,894

Weighted Average Container Rate

\$3,894

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 1,546.0	Montos	Transit										
Carrier	Market Share	Market Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	39%	39%	10									
Hanjin	37%	37%	12	\$2,850								\$2,850
APL	14%	14%	11									
China National	5%	5%										
Maersk-SeaLand	4%	4%	18	\$2,878	\$590	\$40						\$3,508
Yang Ming	1%	1%	10									
OOCL	1%	1%										
cosco	0%	0%	13									
K Line	0%	0%	11									

Weighted Average Container Rate \$2,908

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 730.5 \ 730.5

Month Year: 730.5 \ 7	30.5	Market	Transit Time in Days	Surcharges:								
Carrier	Market Share	Share CY		Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	37%	37%	24	\$2,878	\$590	\$40						\$3,508
Maersk-SeaLand	25%	25%	24	\$2,878	\$590	\$40						\$3,508
China National	11%	11%	19									
MOL	9%	9%	15	\$4,700	\$590							\$5,290
OOCL	7%	7%	16	\$5.11 ¹⁹	\$30 16						1008 pkgs	\$5,691
Hyundai	4%	4%	14									
Yang Ming	2%	2%	16									
Hapag-Lloyd	2%	2%	16	\$2,160	\$590	\$40						\$2,790
Madrigal	1%	1%	15	\$2,400	\$45							\$2,445
NYK Line	1%	1%	16	\$2,800	\$590							\$3,390
Hanjin	1%	1%	14									

Weighted Average Container Rate \$3,859

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 10.0 \ 10.0

1,1011011 (1 0011		Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	60%	60%	29	\$3,264	\$590	\$40						\$3,894
OOCL	20%	20%	22	\$5,594	\$540							\$6,134
APL	20%	20%	10	\$4,725	\$590							\$5,315

Weighted Average Container Rate \$4,626

Page 5 of 10 Issue Date: March 31, 2006

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 2.0 \ 2.0

		Market	Transit					Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	B AF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	100%	100%	32	\$2,878	\$590	\$40	5%						\$3,652

Weighted Average Container Rate

\$3,652

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 31.1 \ 31.1

Wionan Tear. Ott. 1 Cor.	Market Share	Market	Transit									
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	71%	71%	14	\$2,878	\$590	\$40						\$3,508
P&O Nedlloyd	13%	13%	23	\$2,878	\$590	\$40						\$3,508
OOCL	11%	11%	15	\$5,594	\$540							\$6,134
NYK Line	6%	6%	20									

Weighted Average Container Rate \$3,804

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 98.0 \ 98.0

Wionan Tear. 30.0 Toc		Market	Transit	Time Ocean								
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	41%	41%	19	\$5,594	\$540							\$6,134
P&O Nedlloyd	33%	33%										
NYK Line	16%	16%	27									
Hapag-Lloyd	8%	8%	22	\$3,500	\$590	\$40						\$4,130
MOL	2%	2%	21									

Weighted Average Container Rate \$5,800

Page 8 of 10

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 116.0	Market	Transit										
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	40%	40%	17	\$3,300	\$590	\$40						\$3,930
NYK Line	24%	24%	21									
P&O Nedlloyd	22%	22%	25	\$3,022	\$590	\$40 10%						\$3,954
OOCL	7%	7%	16									
MOL	2%	2%	21	\$4,950	\$590	\$40						\$5,580
Hanjin	2%	2%	17									
APL	2%	2%	11									
Yang Ming	2%	2%	21									

Weighted Average Container Rate \$3,983

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: January 2006

Month\Year: 468.4 \	468.4	Market	Transit				Sı	urcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS C	CAF T	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	34%	34%	9										
Yang Ming	12%	12%	10										
OOCL	9%	9%	9	\$3,205	\$540	4	7%						\$5,252
APL	9%	9%	11										
Evergreen	9%	9%	11										
Maersk-SeaLand	8%	8%	14	\$2,297	\$590	\$40 4	7%						\$1,336
NYK Line	6%	6%	10	\$2,800	\$590								\$3,390
Hyundai	5%	5%	10										
P&O Nedlloyd	3%	3%	14	\$2,297	\$590	\$40 4	7%						\$4,007
Hatsu Marine Ltd.	3%	3%	11										
MOL	2%	2%	11	\$4,700	\$590	\$40							\$5,330
K Line	1%	1%	10										

Weighted Average Container Rate \$3,637

Issue Date: March 31, 2006

Page 10 of 10